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| Ayodele Makun  Data Analytics     |  |  | | --- | --- | |  | delemakun2000@yahoo.com | |  | 234-803-531-0528 | |  | 20 Ajenifuja Street Oshodi, Lagos |     Education    Federal University of Technology  Akure, Ondo  B.Eng Mining Engineering (Dec 2009)    Additional Skills  PL/SQL  R Programming  Qlik  Power BI  Tableau  Excel  Microsoft SQL Server  Google Data Studio    Certifications  QlikSense Data Architect Certification  QlikView 11 Designer Certification  CompTIA Project + | Career Objective    I am a trained and certified Data Analytics Consultant with years of experience on working on Projects and Clients in the Insurance, Investment, Pension Fund and E-commerce sectors to design industry-specific Key Performance Metrics (K.P.I) to meet organizational growth with success. I'm passionate about using BI/Data Analytics tools to empower businesses to drive management decisions and shape their growth through analytics. I desire to see Africa & Nigeria derive economic sustainable growth through the use of data. I'm also a Tech-Enthusiast and love to explore various subjects, issues relating to life, to learn and better myself.  Experience      **Head BI/Qlik Support & Implementation**  Simplex Business Solution, Ilupeju, Lagos / Jul 2018 - Present   * Oversee the activities of the small business unit of BI Participate and keep up to date with all latest information and technology of Qlik as a partner * Creating accurate business requirements definitions in order to monitor and improve business processes * Conducting data analysis and creating specifications for BI projects for clients and prospects * Working closely with other business units to execute project plans and coordinate activities     **BI/Qlik Support & Implementation**  Simplex Business Solution, Ilupeju, Lagos / May 2014 - Jul 2018   * Conduct pre-sales activities such as Demos, POC and marketing and promotion of Qlik * Conduct Data Collection, Dashboard & Report Designing for Clients and Prospects * Conduct Training Activities on use of QlikView/QlikSense Business Intelligence tool * QlikView/QlikSense Business Intelligence Installation, Implementation and Support * Data Modeling/scripting, managing data flow between source and application. * Performing Unit and Integration testing, validation and sanity checks on the deliverables.     **Business Development Executive**  Simplex Business Solutions, Ilupeju, Lagos / Jun 2012 - May 2014   * Maintain up-to-date information on all customer/prospects interactions in the company's data base * Identification of new business opportunities/new market, exploring existing markets and matching tailored solutions * Closing new businesses by coordinating requirements; developing and negotiating contracts; integrating contract requirements with business operations * Organize presentations and designing of flyers, brochures on all company's products and services. * Maintaining customer relationship and ensuring customer loyalty through excellent customer service as well as meeting all client needs appropriate to their business * Scheduling appointments, preparing and delivering presentations to clients, having researched their business and requirements   References      References available upon request |

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